

# Procuring?

**HCL**



## Add to your Bottom Line!

You need to reduce spend, streamline procurement processes and enforce compliance. According to the Aberdeen Group, "For a typical enterprise, it takes an increase of USD 5 in sales to equal the impact of a USD1 reduction in procurement costs." That is why, if you want to maximize strategic value and dramatically improve the bottom-line, you must transform your procurement function from a tactical buying center to an advanced procurement entity.

To effectively analyze and manage procurement, your category managers need:

- Basic as well as comprehensive information
- Visibility into purchasing spend and behaviors
- Operational and supplier performance measurements
- Expertise in strategic sourcing
- Ability to effectively manage supplier relationships

These are typical areas where you can partner with HCL to get accurate, real-time information.

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**HCL offers end-to-end procurement information flow management services for direct and indirect materials. HCL's service footprint also covers sourcing support in the form of managing dynamic bidding events and RFX tools for direct & indirect materials. HCL's cost-effective solutions help you gain tremendously while allowing your resources to focus on higher value-added activities.**

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HCL has established a prominent name in this industry, providing a host of procurement services spread across geographies, to Clients in varied verticals like Hi-tech & Manufacturing, Retail and Telecom.

With over 300 man-years of procurement experience, extensive procurement process expertise and world-class shared service centers, HCL can effectively manage your analytical and transactional activities. In fact HCL has achieved up to 50% reduction on transactional costs, 30% reduction in cycle time for its Clients through procurement outsourcing.

## Procurement Transaction Management Services

- **Master Production Schedule**

Draws information from sales forecasts and nets them together to form a single, comprehensive production schedule. Refines sales forecasts and automatically creates manufacturing orders to meet expected needs for managing high - level production requirements.

- **Material Requirement Planning**

Supports your business objectives by effectively managing materials. Deep visibility into material requirements translate into more effective resource planning, helps reduce stock outages, drives down inventory costs, and streamlines the production process.

- **PR to PO Management (for Direct material and MRO)**

Allows companies / buyers to quickly create and route a purchase order from a previously developed purchase requisition – saving your organization time and money spent on transactional activities.

- **Open Order Report Management**

Helps you to effortlessly find all the open purchase orders and sales orders associated with an inventory item and closes the same.

- **Master Data Maintenance**

Enables consistency and stability in creation and utilization of Master Data. Ensures high quality through up-to-date, complete, accurate, and easy to use content.

- **Payables Processing**

Ensures receipt of hardcopy or electronic invoices, organizing, Imaging and Indexing, data entry, invoice reconciliation and matching to POs received, resolution of mismatched invoices, routing of invoices electronically for approval & uploading clean invoices to your General Ledger.

### ADVANTAGES

You can leverage on HCL's:

- Supply Chain Consulting Services
- 1000+ Man-years of Procurement Domain Expertise
- 250+ Man-years of ERP experience–SAP/ Oracle
- Familiarity in US (Sales / Use) Tax Structure
- Stronger Sarbanes-Oxley compliance

### BENEFITS

**With the combination of transaction-processing infrastructure and professional buyers, HCL can help you:**

- Shorten PO cycle time by 30%
- Reduce procurement transactions cost by 50%
- Save cost through tactical buying
- Improve material visibility
- Improve material availability
- Improve customer satisfaction
- Improve data integrity
- Drive SCM best practices across business units
- Improve data gathering and reporting on company expenditures
- Enable procurement professionals to focus on more strategic tasks

**HCL can rapidly tailor all these benefits to support your unique buying requirements**



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